

WALDO WALDMAN'S
TOP GUN LEADERSHIP
A.C.E. ACADEMY
ACCOUNTABILITY COMMITMENT EXECUTION



**BEWARE OF DISTRACTIONS
DISGUISED AS OPPORTUNITIES**



MISSION OBJECTIVE: RECOGNIZE AND AVOID DISTRACTIONS THAT TAKE YOU OFF TASK.

As you work toward your personal goals and professional targets, beware of unanticipated threats, challenges and opportunities (“squirrels”) that can pull you off your primary object. Peak performers ignore these distractions and stay focused on the mission, and make sure their wingmen stay focused as well!

★ ACTION ITEM #1 ★

Targets: List several short-term goals you have this week or quarter and reaffirm why they are important to achieve. How they will help you grow?

★ ACTION ITEM #2 ★

Flight Plan: List 3-4 common distractions that you struggle with that keep you from staying on target. (email, social media, low hanging “sales fruit.”)

★ ACTION ITEM #3 ★

Debrief: Establish new disciplines for staying on task. Time “chunk” your most important tasks in 30-45 minute blocks and get them done early in the day.

FLIGHT LOG

Document your actions and progress below.