



Lt. Col. Waldo Waldman, *The Wingman*, is a Hall of Fame leadership speaker, executive coach, and the author of the *New York Times* and *Wall Street Journal* Bestseller *Never Fly Solo*®. He teaches organizations how to build trusting, revenue producing relationships with their employees, partners, and customers while sharing his experiences as a combat decorated F-16 fighter pilot, sales manager, and entrepreneur.

In addition to his time in the military, Waldo has real world corporate sales and management experience and is an **expert on change management, peak performance, and resilience** – having broken through a lifelong fear of heights and overcoming claustrophobia as a fighter pilot. A key message in his inspirational “Never Fly Solo” signature keynotes and seminars is that you can’t reach your highest potential alone. You need *wingmen – trusted partners* – to help you win when adversity strikes.

His compelling stories and strategies on *overcoming obstacles, performing under pressure, and servant-based leadership* are extremely relevant to organizations who seek to create a resilient, courageous, **“One Team, One Mission”** performance-focused culture of collaboration and trust.

Waldo is a graduate of the Air Force Academy and the founder of *The Wingman Foundation*, a 501(c)(3) whose mission is to build funds and awareness for veterans in need. He is an inductee into the *Professional Speakers Hall of Fame*, a prestigious award that honors speakers who have reached the top echelon of platform excellence and has been bestowed on less than 200 speakers worldwide. He speaks internationally for clients including *Marriott, American Express, AT&T, Procter & Gamble, The Denver Broncos, and Home Depot*, and has been featured on *Fox & Friends, CNN, MSNBC, Inc. Magazine* and *The Harvard Business Review*.

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